



## Proposal Evaluation Vehicle Lifts with Garage and Fleet Maintenance Equipment RFP #121223

Possible Points		AccuGov, Inc.	ARI Phoenix, Inc.	Bendpak, Inc.	B-Line Tire and Auto Supply	FCAR TECH USA	Fireball Equipment, Ltd.	Intangles USA, Inc.	Interclean Equipment, LLC	Kepner Equipment, Inc.	LIFTNOW AUTOMOTIVE EQUIPMENT CORP.
		Conformance to RFP Requirements	50	40	41	41	42	39	40	37	40
Marketplace Success	75	59	63	57	61	52	58	45	60	56	62
Ability to Sell and Deliver Service	100	63	81	79	79	68	67	69	71	51	83
Marketing Plan	50	33	41	40	42	35	43	36	39	32	44
Value Added Attributes	75	56	58	60	57	50	60	54	55	47	62
Warranty	50	37	43	42	42	40	41	39	41	31	43
Depth and Breadth of Offered Equipment, Products, or Services	200	119	159	161	171	137	143	120	139	121	176
Pricing	400	320	318	348	281	321	274	320	314	255	314
<b>Total Points</b>	<b>1,000</b>	<b>727</b>	<b>804</b>	<b>828</b>	<b>775</b>	<b>742</b>	<b>726</b>	<b>720</b>	<b>759</b>	<b>627</b>	<b>826</b>
<b>Rank Order</b>		<b>13</b>	<b>6</b>	<b>4</b>	<b>9</b>	<b>12</b>	<b>14</b>	<b>15</b>	<b>10</b>	<b>18</b>	<b>5</b>

Possible Points		Mohawk Lifts, LLC	NS Corporation	Rossman Enterprises, Inc. DBA MagneGrip	Snap-on Industrial, A Division of IDSC Holdings, LLC	Snider Fleet Solutions	Stertil-Koni USA, Inc.	Supreme Lifts and Equipment, Inc.	Vehicle Service Group, LLC	VOLTA ion Corp.
		Conformance to RFP Requirements	50	43	40	40	43	33	44	34
Financial Viability and Marketplace Success	75	66	60	61	67	49	66	46	64	48
Ability to Sell and Deliver Service	100	88	73	71	82	63	83	53	83	64
Marketing Plan	50	44	40	36	40	31	45	31	41	33
Value Added Attributes	75	64	63	59	61	52	66	47	62	53
Warranty	50	44	40	40	41	33	42	30	42	39
Depth and Breadth of Offered Equipment, Products, or Services	200	176	145	135	176	115	163	133	154	125
Pricing	400	334	321	314	319	248	339	259	299	259
<b>Total Points</b>	<b>1,000</b>	<b>859</b>	<b>782</b>	<b>756</b>	<b>829</b>	<b>624</b>	<b>848</b>	<b>633</b>	<b>785</b>	<b>659</b>
<b>Rank Order</b>		<b>1</b>	<b>8</b>	<b>11</b>	<b>3</b>	<b>19</b>	<b>2</b>	<b>17</b>	<b>7</b>	<b>16</b>

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